

Minutes of the TLBAA Board Conference Call Meeting
Tuesday, March 9, 2010
8:00 PM Central Time

Topics for Discussion: TLBAA associates job descriptions and areas of responsibility; Conflict of interest; Premier Heifer Sale update; Accounts receivable reporting to BOD each month; Reporting financials in the *Trails*; Purchase proposal for the TLBAA acreage; and Board vacancy policy proposal.

Chairman Robert Richey called the meeting to order at 8:00 PM. Secretary Theo Kocian called roll.

Directors present: Ron Walker, Mark Stuck, Carl Brantley, Terry King, Lana Hightower, Darlene Aldridge, Donnie Taylor, Kerry Mounce, Robert Richey, Theo Kocian, Steven Zunker, Steve Quary, Jim Rombeck and Randy Briscoe. Rich Spooner came on at 8:20 PM and Charlie Buenger joined the call at 8:45 PM.

Directors absent: Doc Hyder, Gene Juranka, Terry Fuhriman and Ray Beadle.

A quorum was established.

Chairman Richey opened up the meeting with the topic of TLBAA associates and their job descriptions and areas of responsibility and turned the floor over to Kerry Mounce. Mr. Mounce stated that since we don't have a General Manager yet, the Board is charged with the responsibility of managing the Association and asked the Board if they had thought about reviewing job descriptions and whether or not salary/compensation was equally paid to all employees. It was decided to let the Executive Committee discuss this matter further.

The second topic of discussion was conflict of interest. Chairman Richey informed the Board that his wife Kim Richey has been contracted to provide the awards for the Millennium Futurity since 2002 and will provide the awards this year. Mr. Richey wanted to know if any Board members objected or thought it would be a conflict of interest since Ben Gravett is associated with the Millennium Futurity and has filed a lawsuit against the TLBAA. There were no objections.

The next item on the agenda was an update on the Premier Heifer sale. It was stated that a buyer at the sale was unable to pay for a heifer he purchased. A transfer was not completed, but the consignor was paid by the TLBAA since it was a TLBAA event. Chairman Richey said Joel Lemley agreed to sell the heifer in his next sale at no charge to the TLBAA in order to recoup our money.

Accounts receivable reporting to the Board each month was the fourth topic. Chairman Richey reminded the Board that a motion was voted on and passed at a meeting during Dr. Moeller's

chairmanship to make available the accounts receivable each month to each Board member. Mr. Richey said that was done a few times and then stopped and during Maurice Ladnier's term, accounts receivable reports were only sent to Board members once or twice. Mr. Richey instructed Darlene Aldridge to start providing monthly aged receivables to each Board member by email in accordance with the motion passed during Dr. Moeller's term.

Reporting the financials in the *Trails* was the next topic. Theo Kocian made a motion to put the TLBAA financials in a simplified format and to be reported quarterly in the Trails. Darlene Aldridge seconded. Discussion followed. Kerry Mounce asked for clarification on how the financials could be presented in a simple format and stated that TLBAA members have the option to see the financial reports in the office if they so request. Mr. Kocian amended his motion. After more discussion, Mr. Kocian made a motion to withdraw his original motion. Carl Brantley seconded. A roll call vote was taken. The motion passed 15 to 1.

Chairman Richey said that since it was the consensus of the Board to see what a simplified format would look like, he asked Darlene Aldridge to work up one or two samples and present them to the Board at a later date.

Due to time constraints, Chairman Richey asked that item #6 on the agenda, purchase proposal for the TLBAA acreage, be put off until later in the meeting if time permitted. There were no objections from the Board.

The next item for discussion was the policy for filling Board vacancies. Chairman Richey read the policy proposal to the Board. Carl Brantley made a motion to accept the committee's recommendation for the Board vacancy policy. Rich Spooner seconded. The floor was open for discussion. A roll call vote was taken and the motion passed 10 to 6.

The last topic was the purchase proposal of the TLBAA acreage for \$1.1 million. Chairman Richey outlined the proposed bid. Kerry Mounce made a motion to decline the current offer and to continue to advertise this property for sale. Mark Stuck seconded. Discussion followed. A roll call vote was taken and the motion passed unanimously.

Theo Kocian made a motion to adjourn the meeting. Steven Zunker seconded. Motion passed.

Meeting was adjourned at 10:08 PM.